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January 27, 2023

## Consolidated Financial Results for the Nine Months Ended December 31, 2022 (Under Japanese GAAP)

Company name: TSUBAKIMOTO KOGYO CO., LTD.  
 Listing: Tokyo Stock Exchange  
 Securities code: 8052  
 URL: <https://www.tsubaki.co.jp>  
 Representative: Masashi Koda, President & COO  
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 Telephone: +81-6-4795-8832  
 Scheduled date to file quarterly securities report: February 10, 2023  
 Scheduled date to commence dividend payments: —  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended								
December 31, 2022	78,634	18.4	3,599	35.3	3,924	30.5	2,632	32.1
December 31, 2021	66,397	2.1	2,660	14.4	3,005	7.4	1,992	5.7

Note: Comprehensive income For the nine months ended December 31, 2022: ¥2,890 million [45.9%]  
 For the nine months ended December 31, 2021: ¥1,981 million [(27.8)%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2022	420.38	—
December 31, 2021	318.32	—

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
December 31, 2022	85,881	32,715	37.8
March 31, 2022	76,773	30,762	39.8

Reference: Equity  
 As of December 31, 2022: ¥32,498 million  
 As of March 31, 2022: ¥30,577 million

## 2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	—	30.00	—	120.00	150.00
Fiscal year ending March 31, 2023	—	30.00	—		
Fiscal year ending March 31, 2023 (Forecast)				100.00	130.00

Note: Revisions to the forecast of cash dividends most recently announced: None

Note: The year-end dividend for the fiscal year ended March 31, 2022 includes a commemorative dividend of 20 yen.

## 3. Forecast of Consolidated Financial Results for the Year Ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Percentages indicate changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	100,000	3.2	4,500	2.4	4,900	2.9	3,260	2.6	520.72

Note: Revisions to the most recently announced forecasts of consolidated financial results: None

\* **Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

Newly included: None

Excluded: None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions of accounting standards and other regulations: None

(ii) Changes in accounting policies other than those in (i) above: None

(iii) Changes in accounting estimates: None

(iv) Restatements: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2022	6,497,969 shares
As of March 31, 2022	6,497,969 shares

(ii) Number of treasury shares at the end of the period

As of December 31, 2022	233,786 shares
As of March 31, 2022	237,387 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2022	6,262,719 shares
Nine months ended December 31, 2021	6,260,470 shares

Note: The Company has introduced the Board Benefit Trust for executive officers, and the Company's shares held by the said trust are included in the treasury shares to be deducted in calculating the number of treasury shares at the end of the period and the average number of shares outstanding during the period.

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

Forecasts stated herein are based on the currently available information and the Company's assumptions that were judged to be valid as of the announcement date hereof, and are not intended to be a promise by the Company to achieve these forecasts. Therefore, actual results may differ for various factors.

# Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance Sheet

(Millions of Yen)

	As of March 31, 2021	As of December 31, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	17,604	26,129
Notes and accounts receivable - trade, and contract assets	28,608	26,358
Electronically recorded monetary claims - operating	12,736	13,324
Merchandise and finished goods	2,667	2,840
Work in process	608	1,114
Other	2,281	3,471
Allowance for doubtful accounts	(189)	(170)
Total current assets	64,317	73,068
Non-current assets		
Property, plant and equipment	1,913	1,949
Intangible assets	106	212
Investments and other assets		
Investment securities	9,269	9,452
Deferred tax assets	49	53
Other	1,322	1,350
Allowance for doubtful accounts	(204)	(204)
Total investments and other assets	10,436	10,651
Total non-current assets	12,456	12,813
Total assets	76,773	85,881
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	20,813	19,824
Electronically recorded obligations - operating	15,935	24,240
Income taxes payable	1,114	455
Advances received	4,897	5,279
Provision for bonuses for directors (and other officers)	9	70
Other	664	636
Total current liabilities	43,435	50,506
Non-current liabilities		
Provision for share awards for directors (and other officers)	86	113
Retirement benefit liability	1,836	1,857
Long-term accounts payable - other	211	211
Deferred tax liabilities	191	239
Other	248	236
Total non-current liabilities	2,575	2,658
Total liabilities	46,010	53,165
<b>Net assets</b>		
Shareholders' equity		
Share capital	2,945	2,945
Capital surplus	1,867	1,867
Retained earnings	23,465	25,149
Treasury shares	(553)	(542)
Total shareholders' equity	27,726	29,421
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,872	2,959
Deferred gains or losses on hedges	(25)	(15)
Foreign currency translation adjustment	74	189
Remeasurements of defined benefit plans	(69)	(56)
Total accumulated other comprehensive income	2,851	3,077
Non-controlling interests	185	217
Total net assets	30,762	32,715
Total liabilities and net assets	76,773	85,881

**(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income****Quarterly Consolidated Statement of Income**

(Millions of Yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Net sales	66,397	78,634
Cost of sales	56,056	66,905
Gross profit	10,341	11,728
Selling, general and administrative expenses	7,680	8,128
Operating profit	2,660	3,599
Non-operating income		
Interest income	3	4
Dividend income	249	320
Subsidy income	83	—
Other	40	33
Total non-operating income	377	358
Non-operating expenses		
Interest expenses	3	4
Share of loss of entities accounted for using equity method	13	4
Commission expenses	7	7
Other	8	18
Total non-operating expenses	32	34
Ordinary profit	3,005	3,924
Extraordinary losses		
Loss on compensations	14	—
Total extraordinary losses	14	—
Profit before income taxes	2,991	3,924
Income taxes - current	1,044	1,281
Income taxes - deferred	(45)	(1)
Total income taxes	999	1,280
Profit	1,992	2,643
Profit (loss) attributable to non-controlling interests	(0)	11
Profit attributable to owners of parent	1,992	2,632

## Quarterly Consolidated Statement of Comprehensive Income

(Millions of Yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Profit	1,992	2,643
Other comprehensive income		
Valuation difference on available-for-sale securities	(50)	87
Deferred gains or losses on hedges	0	10
Foreign currency translation adjustment	12	90
Remeasurements of defined benefit plans, net of tax	13	13
Share of other comprehensive income of entities accounted for using equity method	14	44
Total other comprehensive income	(10)	246
Comprehensive income	1,981	2,890
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,988	2,858
Comprehensive income attributable to non-controlling interests	(7)	31

(Segment Information, etc.)

Segment information

I. For the nine months ended December 31, 2021 (From April 1, 2021 to December 31, 2021)

1. Information on net sales and profit (loss) by reportable segment, and information on disaggregation of revenue

(Millions of yen)

	Reportable segment				Total	Adjustments	Amount in the quarterly consolidated statement of income
	Eastern Japan Headquarters	Western Japan Headquarters	Central Japan Headquarters	Strategic Business Development Center			
Net sales							
Goods or services transferred at a point in time	19,731	16,792	8,207	11,379	56,110	—	56,110
Goods or services transferred over time	4,370	4,523	730	663	10,287	—	10,287
Revenue from contracts with customers	24,101	21,315	8,938	12,042	66,397	—	66,397
Sales to external customers	24,101	21,315	8,938	12,042	66,397	—	66,397
Inter-segment sales or transfers	131	417	384	407	1,340	(1,340)	—
Total	24,232	21,732	9,323	12,449	67,738	(1,340)	66,397
Segment profit	1,237	1,277	409	536	3,460	(799)	2,660

2. Differences between the total amount of reportable segments and the amount recorded in the quarterly consolidated statement of income, and major breakdown of such differences (matters related to adjustment of differences)

(Millions of yen)

Profit	Amount
Total reportable segments	3,460
Elimination of inter-segment transactions	2
Corporate expenses (Note)	(801)
Operating profit in the quarterly consolidated statement of income	2,660

(Note) Corporate expenses are mainly general and administrative expenses not attributable to reportable segments.

3. Information concerning impairment losses on non-current assets by reportable segment

Not applicable.

II. For the nine months ended December 31, 2022 (From April 1, 2022 to December 31, 2022)

1. Information on net sales and profit (loss) by reportable segment, and information on disaggregation of revenue

(Millions of yen)

	Reportable segment				Total	Adjustments	Amount in the quarterly consolidated statement of income
	Eastern Japan Headquarters	Western Japan Headquarters	Central Japan Headquarters	Strategic Business Development Center			
Net sales							
Goods or services transferred at a point in time	21,951	17,680	8,946	13,007	61,585	—	61,585
Goods or services transferred over time	3,329	12,729	559	431	17,048	—	17,048
Revenue from contracts with customers	25,280	30,409	9,505	13,439	78,634	—	78,634
Sales to external customers	25,280	30,409	9,505	13,439	78,634	—	78,634
Inter-segment sales or transfers	112	316	249	789	1,466	(1,466)	—
Total	25,392	30,725	9,754	14,228	80,100	(1,466)	78,634
Segment profit	1,023	2,398	390	650	4,464	(864)	3,599

(Note) Major products in each segment are as follows.

Segment	Major product name
Eastern Japan Headquarters	Various drive parts such as reducer/accelerator, various transport parts such as conveyor chains, control equipment, various sensors, electronic equipment, and other transmission equipment
Western Japan Headquarters	
Central Japan Headquarters	
Strategic Business Development Center	Above products for overseas markets Various non-woven fabrics and processed products thereof, various synthetic resin molding machines and molded products, and functional materials Sensor, Industrial camera and lens, Image processing system

2. Differences between the total amount of reportable segments and the amount recorded in the quarterly consolidated statement of income, and major breakdown of such differences (matters related to adjustment of differences)

(Millions of yen)

Profit	Amount
Total reportable segments	4,464
Elimination of inter-segment transactions	0
Corporate expenses (Note)	(864)
Operating profit in the quarterly consolidated statement of income	3,599

(Note) Corporate expenses are mainly general and administrative expenses not attributable to reportable segments.

3. Information concerning impairment losses on non-current assets by reportable segment

Not applicable.