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April 6, 2023

## Consolidated Financial Results for the Nine Months Ended February 28, 2023 (Under Japanese GAAP)

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 Listing: Tokyo Stock Exchange  
 Securities code: 4825  
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 Scheduled date to file quarterly securities report: April 13, 2023  
 Scheduled date to commence dividend payments: —  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the nine months ended February 28, 2023 (from June 1, 2022 to February 28, 2023)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended								
February 28, 2023	15,804	7.4	2,510	18.5	2,577	21.7	1,803	22.1
February 28, 2022	14,714	7.5	2,119	27.5	2,116	26.2	1,477	22.2

Note: Comprehensive income For the nine months ended February 28, 2023: ¥1,865 million [21.1%]  
 For the nine months ended February 28, 2022: ¥1,540 million [31.0%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
February 28, 2023	163.77	163.34
February 28, 2022	134.46	134.10

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
February 28, 2023	19,506	17,778	90.7
May 31, 2022	19,127	16,843	87.6

Reference: Equity  
 As of February 28, 2023: ¥17,694 million  
 As of May 31, 2022: ¥16,759 million

## 2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended May 31, 2022	–	50.00	–	50.00	100.00
Fiscal year ending May 31, 2023	–	50.00	–		
Fiscal year ending May 31, 2023 (Forecast)				50.00	100.00

Note: Revisions to the forecast of cash dividends most recently announced: None

## 3. Consolidated earnings forecasts for the fiscal year ending May 31, 2023 (from June 1, 2022 to May 31, 2023)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending May 31, 2023	21,000	6.9	3,200	10.2	3,300	7.7	2,400	11.3	217.90

Note: Revisions to the consolidated earnings forecasts most recently announced: None

**\* Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of February 28, 2023	11,844,000 shares
As of May 31, 2022	11,844,000 shares

- (ii) Number of treasury shares at the end of the period

As of February 28, 2023	820,051 shares
As of May 31, 2022	841,720 shares

- (iii) Average number of shares outstanding during the period

Nine months ended February 28, 2023	11,014,108 shares
Nine months ended February 28, 2022	10,988,700 shares

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

Forward-looking statements in this material, including earnings forecasts, are based on information currently available to the Company and on certain assumptions deemed reasonable. Actual results may differ significantly due to various factors. Please refer to "1. Qualitative Information on Quarterly Financial Results" of the attached materials for the suppositions that form the assumptions for the earnings forecasts and cautions regarding the use of the earnings forecasts.

**Attachment Contents****Index**

1. Qualitative Information on Quarterly Financial Results.....	2
(1) Operating results.....	2
(2) Financial position .....	5
(3) Explanation on consolidated earnings forecasts and other forward-looking statements .....	5
2. Quarterly Consolidated Financial Statements and Significant Notes Thereto .....	6
(1) Quarterly consolidated balance sheet .....	6
(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income .....	8
(3) Quarterly consolidated statement of cash flows .....	12
(4) Notes to premise of going concern.....	14
(5) Notes on significant changes in the amount of shareholders' equity.....	14
(6) Changes in accounting policies .....	14
(7) Notes to segment information, etc.....	14
(8) Notes to revenue recognition.....	15
(9) Notes to quarterly consolidated statement of income.....	16

## 1. Qualitative Information on Quarterly Financial Results

### (1) Operating results

#### 1) Business environment and overview

In the nine months ended February 28, 2023 (the “period under review”), the global economy performed solidly, reflecting factors such as recovery in consumer spending in the U.S., improved energy supply-demand balance following a record warm winter and heightened expectations for inflation subsiding in Europe, and the lifting of zero-COVID measures in China. Meanwhile, in the Japanese economy, a moderate year-on-year recovery continued, mainly driven by consumer spending as a result of increased inbound demand and service consumption associated with travel support measures.

In terms of the Company’s sales, in the mobile/internet planning service, the people’s attention to weather forecasting and disaster preparedness increased due to the occurrence of weather disasters caused by heavy rain and snow accumulation resulting from cold waves, among other factors. Under such circumstances, subscription service sales and advertising revenue were strong as app users grew in number due to raised public profile of the service through aggressive investment in advertising, improved forecast accuracy and enhanced unique content. In the sea planning service, while port congestion is being resolved, demand for transportation has declined, and there was a trend toward reducing fleet allocation costs through service reductions. On the other hand, sales increased due to the positive impact from foreign exchange rates. In the sky planning service, the airline market continued to show a recovery trend, with an increase in inbound demand due to the easing of entry/exit restrictions for international flights among other factors, as well as a lifting of restrictions on movement and subsequent nationwide travel support for domestic flights. In addition, sales increased as the sales expansion of movement management systems in the Japanese helicopter market progressed. As a result, for the period under review, consolidated net sales increased 7.4% year over year to ¥15,804 million.

In terms of expenses, the Company continued to achieve optimization of software development expenses through working to streamline our development platform by bringing software development in-house and making it agile. On the other hand, we have continued enhancement of software development capabilities and investment in human resources for new businesses, as well as our aggressive advertising investments, such as TV commercials and internet advertising. In addition, telecommunication costs increased due to progress in shifting to cloud computing for development and operation environments.

As a result, operating profit increased 18.5% year over year to ¥2,510 million, ordinary profit increased 21.7% year over year to ¥2,577 million, and profit attributable to owners of parent increased 22.1% year over year to ¥1,803 million.

#### 2) Business overview by business field

##### <Sea Planning>

In the marine transportation market, while port congestion is being resolved, demand for transportation declined, and vessel utilization rates decreased due in part to service reductions to cut fleet allocation costs. The Company achieved an increase in revenue in sea planning services overall due to an increase in the number of vessels under contract in Japan and Europe and the positive impact from foreign exchange rates.

##### <Sky Planning>

The airline market continued to steadily recover, with an increase in inbound demand due to the easing of entry/exit restrictions for international flights among other factors. The Company achieved an increase in revenue due to the sales expansion of movement management systems, mainly for government offices, in the Japanese helicopter market.

<Land Planning>

While a gradual recovery trend continued for the railway and expressway markets in Japan in line with the recovery of the movement of people due to nationwide travel support and other factors, the Company's revenue decreased due to reduced sales to some customers.

<Environment Planning>

In the energy and retail markets, the prices of fuel and raw materials soared globally, and energy companies and manufacturing and retail companies moved increasingly toward cost optimization. The Company achieved an increase in revenue due to the sales expansion of electricity supply-demand forecasting services and weather data provision services for Japanese customers.

<Sports Planning>

Revenue decreased for sports planning services due to the swing-back effect from the one-time contracted operations regarding the provision of weather information to a large sporting event in the corresponding period of the previous fiscal year.

<Climate Tech Planning>

We have expanded the sales of a service of analyzing climate change risks for municipal governments and manufacturers.

<Mobile/Internet Planning>

App users grew as we achieved a higher public profile due to aggressive advertising investments such as TV commercials and internet advertising. Subscription service sales and advertising revenue increased as a result of conducting various initiatives to enhance satisfaction and utilization of app users through upgrading content to be distributed by the Company, such as typhoon information and heavy snowfall information due to cold waves, and improving app UI/UX continually while attention to weather-related topics such as weather disasters increased in Japan.

<Broadcast Planning>

Revenue decreased for broadcast planning services due to a decline in sales from effects related to the replacement cycle of systems for broadcasting companies and the impact of cost revisions by such companies as part of structural reforms.

Business segment (Planning)		Nine months ended February 28, 2022			Nine months ended February 28, 2023			Rate of change
		(Millions of yen)			(Millions of yen)			(%)
		SRS	Tollgate	Total	SRS	Tollgate	Total	Total
Sea Planning	1	3,872	3,873	1	4,152	4,153	7.2	
Sky Planning	44	643	687	68	878	946	37.8	
Land Planning	183	2,307	2,490	137	2,270	2,407	(3.4)	
Environment Planning	78	583	662	92	682	774	17.0	
Other BtoB business	16	46	62	12	16	28	(54.3)	
Total BtoB business	323	7,453	7,777	312	7,999	8,311	6.9	
Mobile/Internet Planning	10	5,119	5,130	56	5,786	5,842	13.9	
Broadcast Planning	369	1,437	1,806	248	1,401	1,650	(8.7)	
Total BtoS business	380	6,556	6,937	304	7,187	7,492	8.0	
Total	704	14,009	14,714	617	15,187	15,804	7.4	

## (Reference) Net sales by region

Regional segment		Nine months ended February 28, 2022			Nine months ended February 28, 2023			Rate of change
		(Millions of yen)			(Millions of yen)			(%)
		SRS	Tollgate	Total	SRS	Tollgate	Total	Total
Japan	301	4,439	4,741	307	4,652	4,959	4.6	
Asia	–	1,425	1,425	–	1,678	1,678	17.8	
Europe	22	1,371	1,393	5	1,404	1,409	1.2	
Americas	–	216	216	–	263	263	21.5	
Total BtoB business	323	7,453	7,777	312	7,999	8,311	6.9	
Japan	380	6,049	6,429	304	6,646	6,951	8.1	
Asia	–	506	506	–	541	541	6.9	
Europe	–	1	1	–	–	–	–	
Americas	–	–	–	–	0	0	–	
Total BtoS business	380	6,556	6,937	304	7,187	7,492	8.0	
Total	704	14,009	14,714	617	15,187	15,804	7.4	

Note: Tollgate refers to the Company's original business format. A typical example is the tollgates of expressways.  
Sales continually generated in the form of consideration for provision of services.  
Stage requirement setting (SRS) refers to one-time examination and system sales that lead to future tollgate sales.  
BtoS business refers to business targeting individuals ("S" stands for supporters).

## (2) Financial position

### 1) Assets, liabilities and net assets

As of February 28, 2023, total assets increased by ¥378 million compared with the end of the previous fiscal year to ¥19,506 million, reflecting increases in accounts receivable - trade and other items. Total liabilities decreased by ¥555 million compared with the end of the previous fiscal year to ¥1,727 million, reflecting decreases in contract liabilities and other items. Net assets increased by ¥934 million compared with the end of the previous fiscal year to ¥17,778 million, as a result of recording profit attributable to owners of parent of ¥1,803 million, while distributing dividends of the end of the previous fiscal year and interim dividends of the current fiscal year of ¥1,101 million.

As a result of these factors, equity-to-asset ratio was 90.7%.

### 2) Cash flows

Net cash provided by operating activities was ¥980 million (net cash of ¥1,810 million provided in the same period of the previous fiscal year), reflecting the payment of income taxes of ¥755 million and recording profit before income taxes of ¥2,577 million, among other reasons.

Net cash used in investing activities amounted to ¥187 million (net cash of ¥293 million used in the same period of the previous fiscal year), mainly reflecting the purchase of property, plant and equipment and intangible assets.

Net cash used in financing activities amounted to ¥1,097 million (net cash of ¥1,095 million used in the same period of the previous fiscal year), mainly as a result of distributing dividends.

Cash and cash equivalents as of February 28, 2023, were ¥11,167 million (¥9,713 million at the end of the same period of the previous year), as a result of adding the effect of exchange rate change on cash and cash equivalents of ¥49 million.

### (3) Explanation on consolidated earnings forecasts and other forward-looking statements

We expect growth in sales due to expansion of subscription service sales and advertising revenue resulting from enhancement of original content in the mobile/internet planning service. In addition to expanding sales of NAR (Navigation Assessment & Routeing), a service that addresses the risk of stranding in coastal areas in the sea planning service, we are working on the development of new services aimed at providing support for environmentally conscious operations. For the sky planning service, demand is expected to recover gradually in the airline market, and we anticipate continued strong growth in the domestic helicopter market.

In terms of expenses, we continue to invest aggressively for advertising of the mobile/internet planning service and to invest for promotion of our overseas businesses while further streamlining software development on a company-wide basis.

As a result of the above, our initial forecasts are unchanged, and the Group expects to achieve consolidated net sales of ¥21,000 million, operating profit of ¥3,200 million, ordinary profit of ¥3,300 million, and profit attributable to owners of parent of ¥2,400 million for the fiscal year ending May 31, 2023. We will closely monitor future trends in foreign exchange rates and global conditions, and if deemed necessary to revise these forecasts, we will promptly make an announcement.



## 2. Quarterly Consolidated Financial Statements and Significant Notes Thereto

### (1) Quarterly consolidated balance sheet

(Thousands of yen)

	As of May 31, 2022	As of February 28, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	11,424,969	11,169,191
Notes receivable - trade	-	4,927
Accounts receivable - trade	2,612,174	2,963,845
Contract assets	708,461	968,333
Work in process	44,993	102,872
Supplies	130,643	203,728
Other	407,489	541,214
Allowance for doubtful accounts	(13,966)	(21,426)
Total current assets	15,314,765	15,932,687
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	746,917	773,877
Tools, furniture and fixtures, net	393,669	431,021
Communication satellite facilities, net	26,605	6,651
Land	413,062	413,062
Construction in progress	77,026	25,403
Other, net	85,100	64,035
Total property, plant and equipment	1,742,381	1,714,051
Intangible assets		
Software	757,386	556,345
Software in progress	6,710	29,697
Other	27,055	28,685
Total intangible assets	791,152	614,727
Investments and other assets		
Investment securities	181,299	191,973
Deferred tax assets	662,305	567,283
Other	466,760	517,964
Allowance for doubtful accounts	(31,243)	(32,309)
Total investments and other assets	1,279,122	1,244,912
Total non-current assets	3,812,656	3,573,691
Total assets	19,127,421	19,506,379

(Thousands of yen)

	As of May 31, 2022	As of February 28, 2023
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	91,426	82,286
Accounts payable - other	293,087	388,569
Income taxes payable	398,679	308,601
Contract liabilities	163,128	61,038
Other	1,217,621	792,190
Total current liabilities	2,163,943	1,632,685
Non-current liabilities		
Asset retirement obligations	70,756	71,095
Other	48,790	23,786
Total non-current liabilities	119,547	94,882
Total liabilities	2,283,490	1,727,567
Net assets		
Shareholders' equity		
Share capital	1,706,500	1,706,500
Capital surplus	1,302,857	1,450,677
Retained earnings	14,527,595	15,230,100
Treasury shares	(907,062)	(883,924)
Total shareholders' equity	16,629,890	17,503,353
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	10,707	18,117
Foreign currency translation adjustment	119,001	173,008
Total accumulated other comprehensive income	129,708	191,126
Share acquisition rights	84,332	84,332
Total net assets	16,843,930	17,778,811
Total liabilities and net assets	19,127,421	19,506,379

**(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income****Quarterly consolidated statement of income (cumulative)**

(Thousands of yen)

	Nine months ended February 28, 2022	Nine months ended February 28, 2023
Net sales	14,714,276	15,804,459
Cost of sales	8,435,269	8,824,037
Gross profit	6,279,007	6,980,421
Selling, general and administrative expenses	4,159,631	4,469,968
Operating profit	2,119,376	2,510,452
Non-operating income		
Interest income	449	821
Dividend income	500	500
Dividend income of insurance	11,113	6,812
Rental income from buildings	11,926	-
Foreign exchange gains	-	50,944
Gain on forfeiture of unclaimed dividends	940	2,042
Insurance claim income	-	10,723
Other	6,307	12,652
Total non-operating income	31,236	84,497
Non-operating expenses		
Commitment line expenses	10,987	8,836
Foreign exchange losses	18,711	-
Loss on cancellation of insurance policies	-	7,599
Other	3,941	1,113
Total non-operating expenses	33,640	17,550
Ordinary profit	2,116,972	2,577,400
Extraordinary losses		
Loss on valuation of investment securities	*1 49,975	-
Impairment losses	*2 78,800	-
Loss on liquidation of subsidiaries and associates	*3 3,278	-
Total extraordinary losses	132,054	-
Profit before income taxes	1,984,918	2,577,400
Income taxes - current	505,126	681,378
Income taxes - deferred	2,225	92,204
Total income taxes	507,351	773,583
Profit	1,477,566	1,803,816
Profit attributable to owners of parent	1,477,566	1,803,816

**Quarterly consolidated statement of comprehensive income (cumulative)**

(Thousands of yen)

	Nine months ended February 28, 2022	Nine months ended February 28, 2023
Profit	1,477,566	1,803,816
Other comprehensive income		
Valuation difference on available-for-sale securities	2,333	7,410
Foreign currency translation adjustment	60,778	54,007
Total other comprehensive income	63,112	61,417
Comprehensive income	1,540,679	1,865,233
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,540,679	1,865,233

**Quarterly consolidated statement of income**

(Thousands of yen)

	3rd quarter ended February 28, 2022	3rd quarter ended February 28, 2023
Net sales	4,837,347	5,318,288
Cost of sales	2,900,036	2,973,486
Gross profit	1,937,310	2,344,802
Selling, general and administrative expenses	967,857	1,105,892
Operating profit	969,453	1,238,909
Non-operating income		
Interest income	202	314
Dividend income of insurance	11,113	3,872
Rental income from buildings	3,688	–
Foreign exchange gains	8,227	24,724
Gain on forfeiture of unclaimed dividends	493	1,012
Other	1,926	1,644
Total non-operating income	25,652	31,568
Non-operating expenses		
Commitment line expenses	3,623	2,381
Other	2,764	796
Total non-operating expenses	6,388	3,178
Ordinary profit	988,717	1,267,300
Extraordinary losses		
Loss on valuation of investment securities	49,975	–
Total extraordinary losses	49,975	–
Profit before income taxes	938,741	1,267,300
Income taxes - current	224,478	374,978
Income taxes - deferred	(31,877)	10,398
Total income taxes	192,600	385,377
Profit	746,140	881,923
Profit attributable to owners of parent	746,140	881,923

**Quarterly consolidated statement of comprehensive income**

(Thousands of yen)

	3rd quarter ended February 28, 2022	3rd quarter ended February 28, 2023
Profit	746,140	881,923
Other comprehensive income		
Valuation difference on available-for-sale securities	2,042	155
Foreign currency translation adjustment	26,473	(79,350)
Total other comprehensive income	28,515	(79,195)
Comprehensive income	774,655	802,728
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	774,655	802,728

**(3) Quarterly consolidated statement of cash flows**

(Thousands of yen)

	Nine months ended February 28, 2022	Nine months ended February 28, 2023
<b>Cash flows from operating activities</b>		
Profit before income taxes	1,984,918	2,577,400
Depreciation	670,771	507,943
Share-based payment expenses	57,126	86,138
Increase (decrease) in allowance for doubtful accounts	195	7,315
Increase (decrease) in provision for loss on orders received	(959)	-
Interest and dividend income	(949)	(1,321)
Insurance claim income	-	(10,723)
Dividend income of insurance	(11,113)	(6,812)
Loss (gain) on cancellation of insurance policies	-	7,599
Subsidy income	(1,261)	(2,850)
Commitment line expenses	10,987	8,836
Loss (gain) on valuation of investment securities	49,975	-
Loss (gain) on liquidation of subsidiaries and associates	3,278	-
Impairment losses	78,800	-
Decrease (increase) in trade receivables	505,497	(346,972)
Decrease (increase) in contract assets	(625,342)	(259,872)
Decrease (increase) in inventories	(55,062)	(130,953)
Increase (decrease) in trade payables	(36,335)	(9,606)
Increase (decrease) in accounts payable - other	80,320	108,362
Increase (decrease) in accrued consumption taxes	(113,248)	20,203
Increase (decrease) in accrued expenses	(135,917)	(319,601)
Increase (decrease) in advances received	141,249	78,653
Increase (decrease) in contract liabilities	(61,495)	(103,746)
Increase (decrease) in deposits received	46,998	(107,551)
Other, net	93,966	(363,424)
Subtotal	2,682,399	1,739,014
Interest and dividends received	934	1,278
Dividend income of insurance	11,113	6,812
Proceeds from insurance income	-	10,723
Subsidies received	1,261	2,850
Payments for commitment line expenses	(3,105)	(25,072)
Income taxes paid	(882,294)	(755,456)
Net cash provided by (used in) operating activities	1,810,308	980,150
<b>Cash flows from investing activities</b>		
Proceeds from redemption of securities	573	72
Purchase of property, plant and equipment	(201,040)	(282,522)
Purchase of intangible assets	(166,354)	(56,060)
Payments for asset retirement obligations	(322)	-
Purchase of investment securities	(2,876)	-
Proceeds from sale of investment securities	-	13
Payments of leasehold and guarantee deposits	(4,994)	(976)
Proceeds from refund of leasehold and guarantee deposits	81,947	37,132
Purchase of insurance funds	-	(10,401)
Proceeds from cancellation of insurance funds	-	125,040
Net cash provided by (used in) investing activities	(293,067)	(187,703)

(Thousands of yen)

	Nine months ended February 28, 2022	Nine months ended February 28, 2023
<b>Cash flows from financing activities</b>		
Dividends paid	(1,094,101)	(1,097,369)
Purchase of treasury shares	(1,331)	(254)
Net cash provided by (used in) financing activities	(1,095,432)	(1,097,624)
Effect of exchange rate change on cash and cash equivalents	42,965	49,314
Net increase (decrease) in cash and cash equivalents	464,774	(255,862)
Cash and cash equivalents at beginning of period	9,249,147	11,422,943
Cash and cash equivalents at end of period	9,713,921	11,167,081



**(4) Notes to premise of going concern**

Not applicable

**(5) Notes on significant changes in the amount of shareholders' equity**

Not applicable

**(6) Changes in accounting policies**

Application of implementation guidance on accounting standard for fair value measurement

The Company has applied the "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31, June 17, 2021, hereinafter referred to as "Fair Value Measurement Accounting Guidance") from the beginning of the first quarter ended August 31, 2022, and it has applied the new accounting policy, provided for by the Fair Value Measurement Accounting Guidance, prospectively in accordance with the transitional measures provided for in paragraph 27-2 of the Fair Value Measurement Accounting Guidance. The Company does not expect that this change will have a material impact on its quarterly consolidated results.

**(7) Notes to segment information, etc.**

The Company and its consolidated subsidiaries engage in the provision of comprehensive content centered on weather information as referred to as the description of the business thereof, which constitutes a single business segment. Therefore, segment information is omitted.

**(8) Notes to revenue recognition**

Information on disaggregation of revenue from contracts with customers

The nine months ended February 28, 2022

(Thousands of yen)

		BtoB business				
		Sea Planning	Sky Planning	Land Planning	Environment Planning	Other
Goods or services transferred at a point in time	SRS	800	2,050	13,387	14,298	761
	Tollgate	–	–	–	–	–
	Total	800	2,050	13,387	14,298	761
Goods or services transferred over time	SRS	281	42,135	170,251	64,489	15,410
	Tollgate	3,872,550	643,011	2,307,283	583,621	46,764
	Total	3,872,831	685,146	2,477,534	648,111	62,175
Revenue from contracts with customers	SRS	1,081	44,185	183,638	78,787	16,171
	Tollgate	3,872,550	643,011	2,307,283	583,621	46,764
	Total	3,873,631	687,196	2,490,921	662,409	62,936
Other revenue		–	–	–	–	–
Revenues from external customers		3,873,631	687,196	2,490,921	662,409	62,936

		BtoS business		Total
		Mobile/Internet Planning	Broadcast Planning	
Goods or services transferred at a point in time	SRS	4,426	145,407	181,129
	Tollgate	–	–	–
	Total	4,426	145,407	181,129
Goods or services transferred over time	SRS	6,170	224,429	523,167
	Tollgate	5,119,648	1,437,099	14,009,979
	Total	5,125,819	1,661,528	14,533,147
Revenue from contracts with customers	SRS	10,596	369,836	704,297
	Tollgate	5,119,648	1,437,099	14,009,979
	Total	5,130,245	1,806,935	14,714,276
Other revenue		–	–	–
Revenues from external customers		5,130,245	1,806,935	14,714,276

(Note) The Group mainly promotes the tollgate-type business model to continuously provide content. At the same time, there are also opportunities to sell temporary research and systems with the potential to lead to tollgate-type sales in the future and the Company refers to these opportunities as SRS (Stage Requirement Settings).

The nine months ended February 28, 2023

(Thousands of yen)

		BtoB business				
		Sea Planning	Sky Planning	Land Planning	Environment Planning	Other
Goods or services transferred at a point in time	SRS	1,500	9,719	17,501	11,301	1,018
	Tollgate	–	–	–	–	–
	Total	1,500	9,719	17,501	11,301	1,018
Goods or services transferred over time	SRS	–	58,995	119,570	81,253	11,682
	Tollgate	4,152,361	878,114	2,270,337	682,184	16,040
	Total	4,152,361	937,109	2,389,908	763,438	27,722
Revenue from contracts with customers	SRS	1,500	68,715	137,071	92,555	12,700
	Tollgate	4,152,361	878,114	2,270,337	682,184	16,040
	Total	4,153,861	946,829	2,407,409	774,739	28,740
Other revenue		–	–	–	–	–
Revenues from external customers		4,153,861	946,829	2,407,409	774,739	28,740

		BtoS business		Total
		Mobile/Internet Planning	Broadcast Planning	
Goods or services transferred at a point in time	SRS	39,683	30,907	111,631
	Tollgate	–	–	–
	Total	39,683	30,907	111,631
Goods or services transferred over time	SRS	16,575	217,738	505,816
	Tollgate	5,786,192	1,401,780	15,187,010
	Total	5,802,767	1,619,518	15,692,827
Revenue from contracts with customers	SRS	56,259	248,645	617,448
	Tollgate	5,786,192	1,401,780	15,187,010
	Total	5,842,451	1,650,425	15,804,459
Other revenue		–	–	–
Revenues from external customers		5,842,451	1,650,425	15,804,459

(Note) The Group mainly promotes the tollgate-type business model to continuously provide content. At the same time, there are also opportunities to sell temporary research and systems with the potential to lead to tollgate-type sales in the future and the Company refers to these opportunities as SRS (Stage Requirement Settings).

## (9) Notes to quarterly consolidated statement of income

### \*1. Loss on valuation of investment securities

The nine months ended February 28, 2022

Loss on valuation of investment securities is impairment loss on securities held by the Company that is categorized as “investment securities” with a significant decline in nominal values.

The nine months ended February 28, 2023

Not applicable

### \*2. Impairment losses

The nine months ended February 28, 2022

The Group recognized impairment losses on the assets group listed below.

(Thousands of yen)

Place	Use	Class	Impairment losses
Japan	Idle assets	Software	78,800
Total	–	–	78,800

For internal management purposes, the Group's business assets are grouped based on the smallest unit that generates cash flows. In addition, idle assets are grouped by individual asset.

Regarding idle assets, due to a review of the software development plan, the Company no longer expects to earn profit as originally planned from such idle assets. Therefore, the carrying amount is written down to the recoverable amount, and the write-down amount is recorded as impairment losses in extraordinary losses. The recoverable amount is measured at value in use. However, a discount rate is not taken into consideration because the estimated useful life is short.

The nine months ended February 28, 2023

Not applicable

\*3. Loss on liquidation of subsidiaries and associates

The nine months ended February 28, 2022

The loss on liquidation of subsidiaries and associates recognized in the quarterly consolidated statement of income is the loss resulting from the liquidation of Weathernews Nepal Pvt. Ltd., the Company's consolidated subsidiary.

The nine months ended February 28, 2023

Not applicable