

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended May 31, 2024 (Based on Japanese GAAP)

July 12, 2024

Company name: TOUMEI CO., LTD.
 Stock exchange listing: Tokyo, Nagoya
 Stock code: 4439 URL <https://www.toumei.co.jp/>
 Representative: CEO Fumihiko Yamamoto
 Inquiries: Managing Director Naoto Hibino TEL 059(330)2151
 General Manager of Administrative Division
 Scheduled date to file Quarterly Securities Report: July 12, 2024
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended May 31, 2024 (from September 1, 2023 to May 31, 2024)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended May 31, 2024	16,828	11.1	1,502	29.3	1,562	25.6	810	3.8
Nine months ended May 31, 2023	15,144	21.9	1,162	–	1,244	–	781	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended May 31, 2024	108.95		106.88	
Nine months ended May 31, 2023	106.10		103.34	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of May 31, 2024	12,053	6,894	57.1
As of August 31, 2023	11,533	6,176	53.5

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended August 31, 2023	–	0.00	–	13.00	13.00
Year ending August 31, 2024	–	0.00	–		
Year ending August 31, 2024 (Forecast)				14.00	14.00

3. Forecast of consolidated financial results for the year ending August 31, 2024 (from September 1, 2023 to August 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	23,264 ~27,389	13.3 ~33.4	1,976	19.8	2,015	15.1	1,281	11.3	172.22

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended May 31, 2024
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of May 31, 2024	7,450,500 shares	As of August 31, 2023	7,439,100 shares
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Number of treasury shares at the end of the period

As of May 31, 2024	533 shares	As of August 31, 2023	533 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended May 31, 2024	7,442,237 shares	Nine months ended May 31, 2023	7,365,335 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of August 31, 2023	As of May 31, 2024
Assets		
Current assets		
Cash and deposits	4,412,567	5,873,994
Notes and accounts receivable - trade	4,911,968	3,964,582
Merchandise and finished goods	7,306	20,846
Raw materials and supplies	172,889	122,337
Other	738,081	609,973
Allowance for doubtful accounts	(69,565)	(46,303)
Total current assets	10,173,248	10,545,432
Non-current assets		
Property, plant and equipment	217,825	236,401
Intangible assets	546,909	640,580
Investments and other assets		
Investment securities	30,276	20,376
Deferred tax assets	56,139	59,129
Other	546,032	588,987
Allowance for doubtful accounts	(37,136)	(37,136)
Total investments and other assets	595,311	631,356
Total non-current assets	1,360,047	1,508,338
Total assets	11,533,295	12,053,770
Liabilities		
Current liabilities		
Notes and accounts payable - trade	1,915,835	2,001,090
Short-term borrowings	1,400,000	1,000,000
Current portion of long-term borrowings	200,000	502,471
Accounts payable - other	429,278	560,258
Income taxes payable	540,188	325,366
Provision for bonuses	66,870	21,782
Other	140,810	333,542
Total current liabilities	4,692,983	4,744,511
Non-current liabilities		
Long-term borrowings	600,000	334,790
Asset retirement obligations	55,057	65,418
Other	8,345	14,402
Total non-current liabilities	663,403	414,611
Total liabilities	5,356,386	5,159,122
Net assets		
Shareholders' equity		
Share capital	624,797	629,047
Capital surplus	614,797	619,047
Retained earnings	4,912,023	5,626,141
Treasury shares	(663)	(663)
Total shareholders' equity	6,150,954	6,873,573
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	21,025	14,115
Total accumulated other comprehensive income	21,025	14,115
Share acquisition rights	4,928	6,958
Total net assets	6,176,908	6,894,647
Total liabilities and net assets	11,533,295	12,053,770

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended May 31, 2023	Nine months ended May 31, 2024
Net sales	15,144,911	16,828,376
Cost of sales	10,443,553	11,276,051
Gross profit	4,701,357	5,552,325
Selling, general and administrative expenses	3,539,321	4,050,170
Operating profit	1,162,035	1,502,154
Non-operating income		
Interest income	1,778	1,715
Gain on settlement of liabilities	67,683	63,390
Gain on sale of investment securities	1,903	–
Other	19,704	3,889
Total non-operating income	91,070	68,995
Non-operating expenses		
Interest expenses	8,194	6,959
Other	264	1,190
Total non-operating expenses	8,458	8,149
Ordinary profit	1,244,647	1,562,999
Extraordinary losses		
Impairment losses	–	155,408
Total extraordinary losses	–	155,408
Profit before income taxes	1,244,647	1,407,591
Income taxes	463,176	596,771
Profit	781,470	810,819
Profit attributable to owners of parent	781,470	810,819

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended May 31, 2023	Nine months ended May 31, 2024
Profit	781,470	810,819
Other comprehensive income		
Valuation difference on available-for-sale securities	3,752	(6,910)
Total other comprehensive income	3,752	(6,910)
Comprehensive income	785,222	803,909
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	785,222	803,909