

January 20<sup>th</sup>, 2025  
GA technologies Co.,Ltd

## **RENOSY Online Real Estate Investment Service to Establish Cross-border Real Estate Transaction Platform Through Launch of Real Estate Business in the US, Aiming to Close 100 Properties by the End of 2025**

**- Collaborating with RW OpCo, LLC, a subsidiary of GA technologies, to establish unique business model and expand product lineup through service for investing in high quality real estate in the US -**

GA technologies Co., Ltd. (Headquarters: Minato district, Tokyo; President, CEO: Ryo Higuchi, Stock Code: 3491; hereinafter referred to as the "Company") announces the full-scale launch of the US real estate investment business by its RENOSY online real estate investment service, beginning in 2025. . The new business will be in collaboration with RW OpCo, LLC (hereinafter referred to as "RW OpCo"), a subsidiary of GA technologies that operates rental management and investment real estate marketplace businesses through the Renters Warehouse platform.

**U.S. real estate investment service pages on RENOSY website:**

<https://www.renosy.com/global/us/>

### **◆ Background and outlook of the business launch**

Real estate investment demand in the US is on an upward trend based on expectations for stable rental income and the increasing value of assets, supported by robust economic growth and residential demand. <sup>1</sup>

In collaboration with Renters Waterhouse, a platform operated by RW OpCo, which was acquired in 2024<sup>2</sup>, the RENOSY online real estate investment service recently launched a service through which real estate investors in Japan can invest in real estate in the US. Through the new service, RENOSY will expand the lineup of products available on the RENOSY platform and establish a new real estate investment business model. This service will enable RENOSY to begin handling real estate in the US as well as Japan and proves to be a step closer to RENOSY's aim of establishing a cross-border real estate transaction platform.

Ahead of the service launch, RENOSY began providing the service on a trial basis from October 2024 and, as a result, has already signed up more than 15 customers. Since most of these are RENOSY members, RENOSY aims to conclude contracts for 100 properties in 2025 by rolling out the service to RENOSY's more than 510,000 members.

At RENOSY, we aim to further leverage synergies within the group to provide services that realize a world where real estate transactions can be completed easily with a simple "one click" process.

### **◆ Features of RENOSY's US real estate investment service**

- Tailored property selection

We tailor our property selection to meet our customers' asset formation and investment needs. We also provide comprehensive support for the entire process, including repairs, leasing, management and sale.

- Selection of high quality properties by the second-largest marketplace of its kind in the US  
Renters Warehouse is the second-largest single-family rental (SFR)<sup>3</sup> online marketplace in the US. Properties are selected based on the knowhow gained from the management of approximately 12,300 properties and leveraging a strong network of office locations in large cities across the US.

- No. 1 sales performance in Japan  
RENOSY is a technology-enabled online real estate investment service. By providing a one stop-shop for property purchase, management and sale, RENOSY increases the security, simplicity and optimization of asset formation through real estate and maximizes the benefits of each investment. According to research conducted by Tokyo Shoko Research in 2024, RENOSY ranks No.1 nationwide in terms of sales of investment condominiums<sup>4</sup> and purchases of investment real estate<sup>4</sup>. RENOSY draws on its wealth of experience to provide support that meets customer needs.

For more details about the service, please refer to the following service pages.

U.S. real estate investment service pages on RENOSY website: <https://www.renosy.com/global/us/>

### ◆ The online real estate investment service “RENOSY”

RENOSY is an online real estate investment service that leverages technology to deliver one-stop support for property purchase, management, and sale. By streamlining these processes, RENOSY ensures security, simplicity, and optimization in asset formation through real estate, maximizing the benefits of each investment. According to research conducted by Tokyo Shoko Research in 2024, RENOSY was No.1 nationwide in terms of both investment condominium<sup>4</sup> sales and investment condominium<sup>5</sup> purchases.

1. Existing-Home Sales Elevated 4.8% in November; Post Strongest Year-Over-Year Increase Since June 2021 (releasing date: December 20, 2024)

2. Press release released by GA technologies Co., Ltd. "GA technologies acquires RW OpCo, an operator of rental management and real estate marketplace platform in the US - Strengthening global leadership in online real estate market" (releasing date: January 19, 2024) [https://www.ga-tech.co.jp/news/lidw\\_knxnelujmr/](https://www.ga-tech.co.jp/news/lidw_knxnelujmr/)

3. SFR (Single-Family Rental) is a standalone residential dwelling designed to be rented out to one family.

4. Press release released by GA technologies Co., Ltd. "Online Real Estate Investment RENOSY, Sales of Condominium Investment, and Number of Matches are Ranked No. 1 in Japan" (releasing date: May 14, 2024) <https://www.ga-tech.co.jp/news/oafzy860mn2a9ax/>

5. Press release released by GA technologies Co., Ltd. "RENOSY is Ranked No. 1 in Japan in Investment Real Estate Purchases" (releasing date: December 25, 2024) <https://www.ga-tech.co.jp/news/1u2thdl9g0vjf62z/>

### ◆ Profile of RW OpCo, LLC

Company name: RW OpCo, LLC

Representative: Kevin Ortner, CEO

Website link: <https://www.renterswarehouse.com/>

Headquarter: 1209 Orange Str Wilmington, Delaware, United States of America

Established: October 2016\*

Business description:

- Rental management business
- Investment real estate marketplace business

(\* ) Year of establishment of RW OpCo. The year of establishment of predecessor company (Renters Warehouse) was 2007.

The impact of this matter on the Company's business results is insignificant.

### ◆ Profile of GA technologies Co., Ltd.

Company name: GA technologies Co., Ltd.

Representative: Ryo Higuchi, CEO

Website link: <https://www.ga-tech.co.jp/>

Headquarter: Sumitomo Fudosan Roppongi Grand Tower, 40F, 3-2-1 Roppongi, Minato City, Tokyo

Established: March 2013

Businesses:

- Development and operation of the online real estate investment service “RENOSY”
- Development of SaaS based BtoB PropTech products

Major Group Companies: ITANDI Inc., Shenjumiausuan Inc., Spica Consulting Inc., RW OpCo, LLC, and total of 55 companies.